Progress Overview of FY2023–2025 Medium-term Management Plan (2023 Medium-term Plan)



May 28, 2024 Nippon Light Metal Holdings Company, Ltd.

# 2023 Medium-term Plan released on May 15, 2023 Nippon Light Metal Group's management policy and FY2023–2025 Medium-term Plan

## Management principles

Management policy

Contribute to improving people's quality of life and environmental protection by continuing to create business, focused on aluminum

## Group's important issues (material issues)

Important issues (Material issues)

Protecting the global environment, providing sustainable value, happiness of employees, responsible procurement, production and supply, corporate ethics and governance

## Medium-term Management Plan

FY2023–2025 Medium-term Management Plan, 2023 Medium-term Plan

- 1. Initiatives for new Team Nippon Light Metal
- 2. Provide products and businesses that contribute to the creation of social value

### 2023 Medium-term Plan released on May 15, 2023

## **Basic policies**

Pursue reforms to further raise corporate value so that we can become a corporate group that provides reliable value to stakeholders and regains the trust of stakeholders

## 1. Initiatives for new Team Nippon Light Metal

- Structural reforms to raise Group's corporate value
- Response to carbon neutrality
- Promote management reforms and reinforce internal control functions

# 2. Provide products and businesses that contribute to the creation of social value

- Provide products and businesses that satisfy customers' needs
- Provide a range of products and businesses throughout the overall supply chain lifecycle
- > Strengthen Group affiliation systems to solve social issues

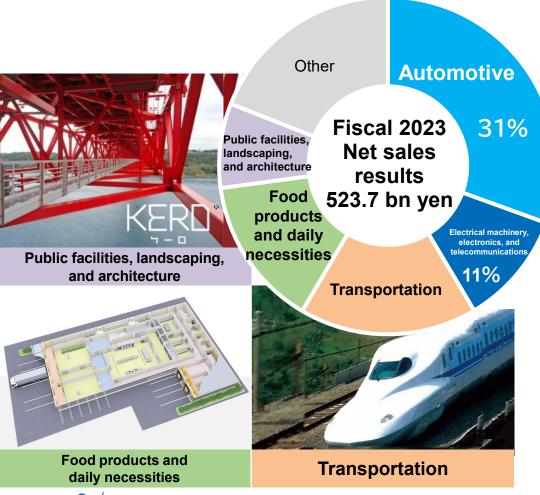
# 2023 Medium-term Plan released on May 15, 2023 Basic policies — Measures

Basic policies	Measures	Objective (Background)	Fiscal 2022	Fiscal 2023	Fiscal 2024	Fiscal 2025
	Structural reforms to raise Group's corporate	Optimal allocation of resources and structural reforms so that more Group synergies can be		Co	nsolidation of auto pa	arts business, new company
1. Initiatives for new Team Nippon Light Metal	value	created	Cut CO2, set		ion strategy; formatiod implementation of ir	
	Carbon neutral (risk side)	Bring greenhouse gases down to net zero by FY2050, down 30% in FY2030 (compared to	KPI, support for TCFD	Integration of	functions for procure and sale o	ement, production of aluminum ingot
	Promote management	, FY2013)		Special investigation committee, internal investigation, improvement activities  Measures to prevent reoccurrence (rebuilding G governance system, reinforcing internal audit division reforming corporate culture,		
	reforms and reinforce internal control functions	lead with a strong commitment to implementing initiatives	Lighter weight of auto parts, the countermeasures for auto parts with method-by-method cross-approach	s, compatible		ompany Nikkeikin ALMO
2 Provide products	Acquisition of growth areas	Autos:     Rapid growth in eco-friendly	Auto parts Two poles consisting of Japan and China	US: m	ass production of aut	N
2. Provide products and businesses that contribute to the creation of social value	Overseas strategy	cars Expansion of overseas auto market		US: Ind	creased production fo for auto body s	r secondary alloys tructural materials
		<ul> <li>Semiconductors:</li> <li>Return to production in</li> </ul>	India: second base for alloys (minority)	secondary	India: third base fo	r secondary alloys (majority)
	Carbon neutral (Opportunity side)	<ul><li>Japan</li><li>High need among customers to reduce CO2 (Scope 3)</li></ul>	Japan: thermal insulati	ion panels, reinforce	Japan: increased pr insulation panels	

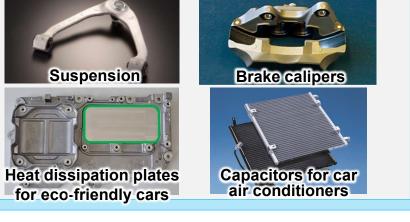
## 2023 Medium-term Plan released on May 15, 2023

## Growth areas that Group will focus on

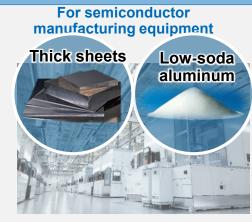
Full mobilization of Group's strengths to resolve social issues (reductions in  $CO_2$ , economy security) and satisfy customer needs

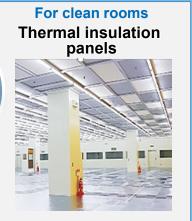












## 2023 Medium-term Plan released on May 15, 2023

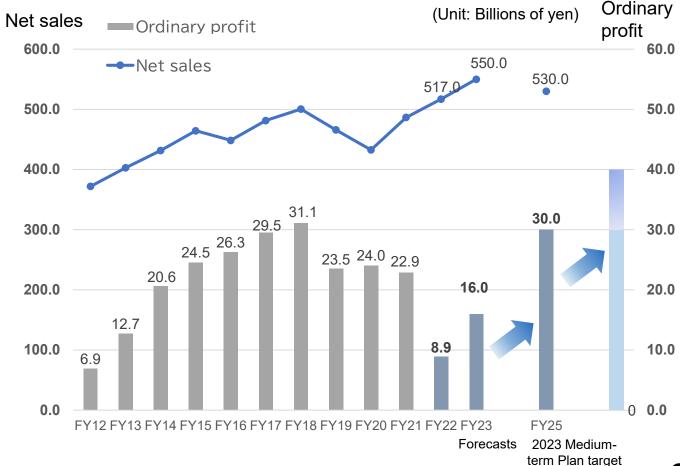
## Financial targets

# Build up a system that can consistently achieve ordinary profit in the 30–40 billion yen range to enable the Group's sustainable growth

(Unit: Billions of yen)

	FY22 actual	FY23 forecast	FY23 actual	2023 medium- term plan target FY25
Net sales	517.0	550.0	523.7	530.0
Operating profit	7.5	17.0	18.2	30.0
Ordinary profit	8.9	16.0	19.0	30.0
Profit	7.2	7.5	9.0	20.0
Annual dividends	50 yen	50 yen	50 yen	100 yen
ROCE	3.2%	5.2%	6.0%	10.3%
Total dividend payout ratio	43.0%	41.3%	34.4%	31.0%

Since the timing of the transfer of shares in Toyo Aluminium has not been set at this point, Toyo Aluminum's figures are factored only into FY23 forecasts at the time of the release on May 15, 2023.



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# 1. Outlook of financial results for the fiscal year ending March 31, 2025 Forecasts of financial results for the full fiscal year

Fiscal 2023 results: Exceeded our forecasts at the beginning of the period (announced in May 2023), indicating a smooth sales performance

(Billions of yen)

	Fiscal 2022 Results	Fiscal 2023 Forecasts	Fiscal 2023 Results	Fiscal 2024 Forecasts
Net sales	517.0	550.0	523.7	560.0
Operating profit	7.5	17.0	18.2	21.0
Ordinary profit	8.9	16.0	19.0	20.0
Profit attributable to owners of parent	7.2	7.5	9.0	13.0
Dividends per share	50 yen	50 yen	50 yen	70 yen

# 1. Outlook of financial results for the fiscal year ending March 31, 2025 Market environment (automobile and semiconductor-related)

Automobile-related: We expect steady sales in Japan and Thailand and strong sales in the U.S, but the impact of production cutbacks by Japanese automakers in China to persist. Although xEV-related demand and growth rate are expected to slightly slow down, steady growth trend remains unchanged. Semiconductor-related: We anticipate a recovery in sales for manufacturing equipment from the second half of FY24 and a full recovery in sales for semiconductor products in FY25.

Automobile- related	Compared to FY23
Aluminum and chemicals (Nippon Light Metal, chemicals)	Although the xEV ratio is expanding and growing, the demand growth slowed in FY23 and is expected to grow moderately in FY24.
Secondary alloy ingot (Nikkei MC Aluminum)	Japan: Production recovery continued in FY23 despite some impact of production cutbacks.  Over-: Strong in the U.S., steady in Thailand Local EV growth in China, continued downturn for Japanese manufacturers
Automotive parts (Nikkeikin ALMO)	Japan : Steady demand Over- : China: Continued production seas cutbacks by Japanese manufacturers U.S.: Favorable demand

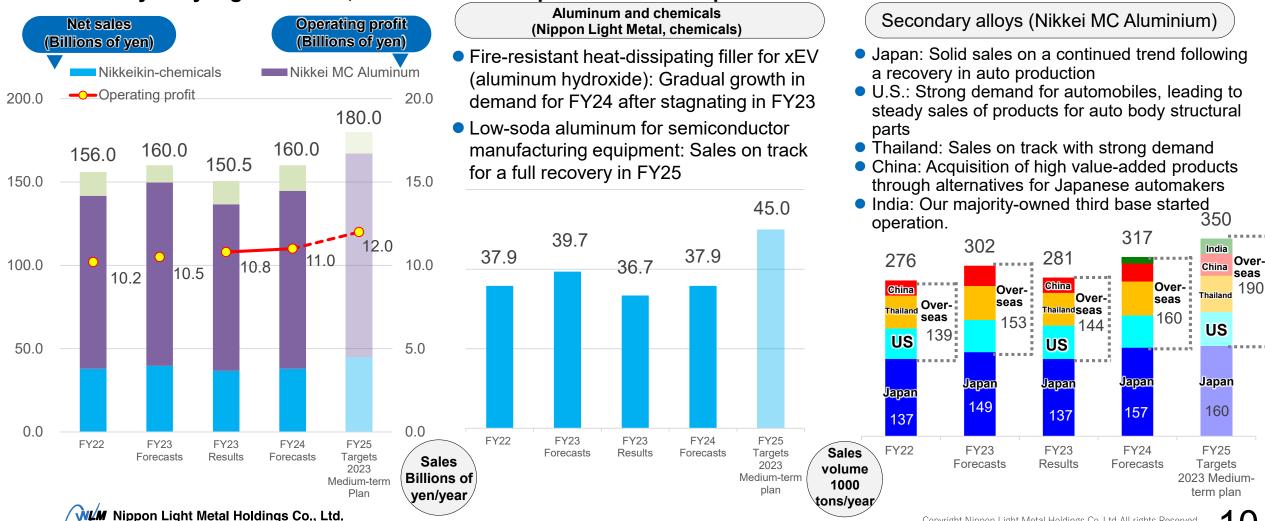
conditions

#### Semiconductor-Compared to FY23 related The semiconductor product market Alumina and chemicals will recover from FY24, but a trend (Nippon Light Metal, toward full recovery is not expected until FY25, partly due to supply chain chemicals) and inventory effects. Thick sheets for Although long-term demand is semiconductor expected to continue, a recovery in manufacturing equipment demand is likely from the second half of FY24 due to sluggish demand (Nippon Light Metal, after FY22. sheets) Despite strong demand, factors involving semiconductor product Panels for clean rooms trends, material price hikes, and construction labor shortages would (Nikkei Panel System) cause changes in the construction schedule.

## 1. Outlook of financial results for the fiscal year ending March 31, 2025: By segment **Aluminum ingot and chemicals**

Aluminum and chemicals: We forecast a gradual growth in sales of products for xEVs, with signs of recovery in the FY25 sales of products for semiconductor equipment.

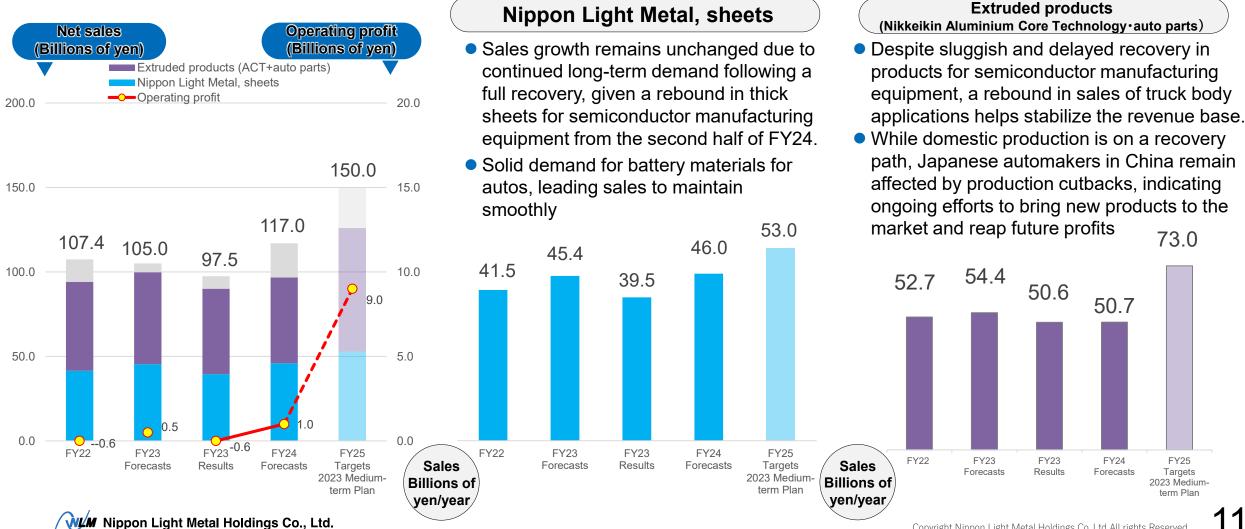
Secondary alloy ingot: Overall, solid sales are expected both in Japan and overseas.



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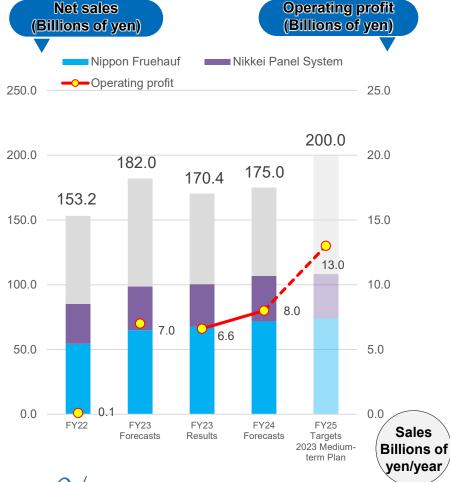
## 1. Outlook of financial results for the fiscal year ending March 31, 2025: By segment Aluminum sheet and extrusions

We expect a recovery in sales of products for semiconductor manufacturing equipment from the second half of FY24. Despite a continued recovery of automotive-related sales in Japan, production in China remains on a downtrend.



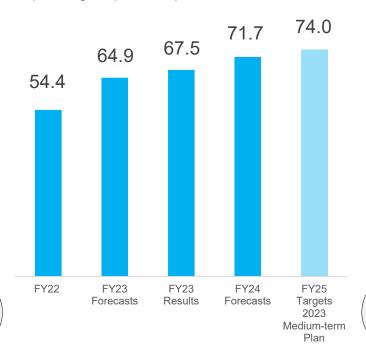
# 1. Outlook of financial results for the fiscal year ending March 31, 2025: By segment Fabricated products and others

The truck body business sees sales return to a recovery track throughout the year. The panel system business expects smooth performance.



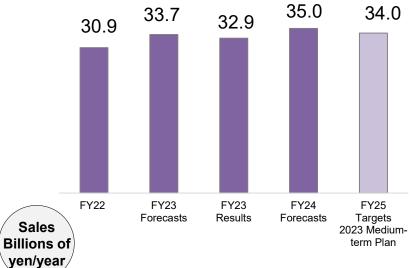
#### **Nippon Fruehauf**

- Continued recovery in sales due to a rebound in truck chassis supply, with demand to be captured also in areas of potential growth
- Continue to implement sales price revisions due to rise in raw material prices and other costs by passing on prices a portion of the increases



#### **Nikkei Panel System**

- Continued strong demand in the clean room business due to the installation of products for semiconductors in plants, need to closely monitor changes in construction schedules due in part to construction labor shortages and material price hikes.
- Smooth sales of products for food processing factories due partly to demand in response to the 2024 problem



### 1. Outlook of financial results for the fiscal year ending March 31, 2025

## Summary by segment

We expect operating profit to be 20.0 billion yen at the fiscal 2024 level, reflecting a recovery in the aluminum sheet and extrusions and the fabricated products and others, as well as performance maintained in the aluminum foil, powder, and paste businesses.

(Billions of yen)

	Net sales			Operating profit				
	Fiscal 2022 Results	Fiscal 2023 Forecasts at beginning of period	Fiscal 2023 Results	Fiscal 2024 Forecasts	Fiscal 2022 Results	Fiscal 2023 Forecasts at beginning of period	Fiscal 2023 Results	Fiscal 2024 Forecasts
Aluminum ingot and chemicals	156.0	160.0	150.5	160.0	10.2	10.5	10.8	11.0
Aluminum sheet and extrusions	107.4	105.0	97.5	117.0	-0.6	0.5	-0.6	1.0
Fabricated products and others	153.2	182.0	170.4	175.0	0.1	7.0	6.6	8.0
Aluminum foil, powder, and paste	100.4	103.0	105.3	108.0	1.5	3.0	5.6	5.0
Management, shared	_	_	_	_	-3.7	-4.0	-4.2	-4.0
Total	517.0	550.0	523.7	560.0	7.5	17.0	18.2	21.0

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#### 2. Progress Overview of 2023 Medium-term Plan

## **Basic Policies and Measures: Fiscal 2024 Overview**

Launched new structure / new factory / Nikkeikin ALMO and formulated "pursue management reforms" → Follow through with reaning future profits

FOIIOW IIII	ougn with reaping to	uture pront	.S					
Basic policy	Measure /Objective (background)	FY2022	FY2023	FY2024	FY2025	Fiscal 2023 Prog	ress	Fiscal 2024 Plan
	Structural measures to raise Group's corporate value Optimal allocation of resources		Con	solidation of auto	parts business, new company	Business consolidation completed, transferred to Nikkeikin Aluminum for M	obility	Business groups and functional organizations Transition to a new
1. Initiatives	and structural reforms so that more Group synergies can be created	Cut CO <sub>2</sub> , set KPI,			tion of organization, f integrated strategy	Metal Division and Green Go Strategy Office launched	rowth	Structure  Decarbonization etratogy and
for new	Carbon neutral (risk side)	support for TCFD		ion of functions fuction and sale of				strategy and roadmap will be released
Team Nippon	Bring greenhouse gases down to net zero by FY2050, down 30% in FY2030 (compared to FY2013)	committee, internal			ce (rebuilding Group , reinforcing internal	Business Transformation Off launched, continued to take measures to prevent reoccur	1	Reinforcement of Board of Directors' supervisory function
Light Metal	Promote management reforms and reinforce internal control functions	investigation, improvement activities	annulit albut		rporate culture, etc.)			<ul><li>Pursuing Management Reforms: Formulation → execution</li></ul>
	Top management will take the lead with a strong commitment to implementing initiatives	Lighter weight of auto pa countermeasures for auto compatible with method-t cross-organizational appro-	o parts, by-method	Auto parts co	ompany Nikkeikin ALMO	Nikkeikin Alu launched →F started		
2. Provide	Acquisition of growth areas Overseas strategy	Auto parts Two poles consisting of Japan and China	US: ma	ass production of parts (	f auto underbody trilateral system)	· · · · · · · · · · · · · · · · · · ·	n Light M d operatio	etal Georgia on
products and businesses	Carbon neutral (Opportunity side) • Autos: Rapid growth in eco-	US: Incre	eased produc	tion for secondar body stru	ry alloys for auto uctural materials	Continued to increase production capacity		
that contribute to	friendly cars Expansion of overseas auto market	India: two bases for secondary alloys (min	nority)		se for secondary alloys (majority)		• New opera	Nikkei CMR factory started ation
the creation of social value	<ul><li>Semiconductors: return to production in Japan</li><li>High need among customers to</li></ul>	Japan: thermal insulate	tion panels, reinfo	thermal insi	sed production of ulation panels for actor clean rooms			i Panel System's Shimonoseki nd factory started operation
	reduce CO <sub>2</sub> (Scope 3)	//					William and	

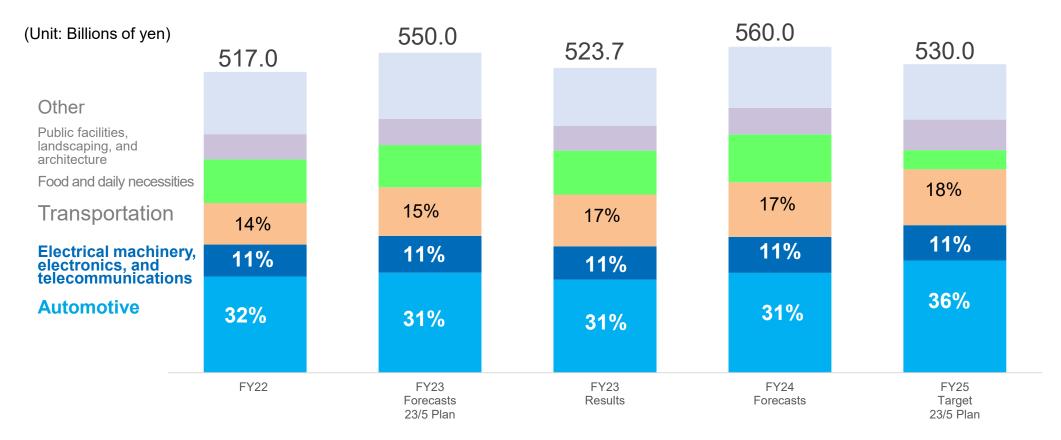
## 2. Progress Overview of 2023 Medium-term Plan

## Sales by market domain

FY23 results and FY24 forecasts reflect the impact of slowing demand and the delayed recovery in demand for sales of automotive and semiconductor-related products (electrical

machinery, electronics, and telecommunications).

Since the timing of the transfer of shares in Toyo Aluminium has not been set at this point, Toyo Aluminum's figures (the aluminum foil, powder, and paste segment) are factored into the forecasts up to FY24.



### 2. Progress Overview of the 2023 Medium-term Plan

## **Growth areas: Business and products**

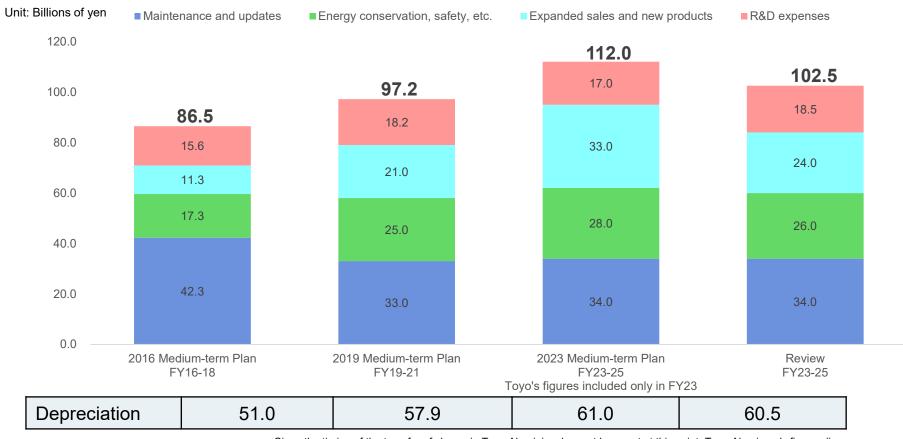
Automobile-related: Despite the overall growth trend, xEV heat dissipation-related products has grown moderately in FY24 after slowing in FY23. Semiconductor-related: Although the clean room business is strong, the recovery took time due to continued sluggish demand related to manufacturing equipment.

Market demain	Business	Crowth business and products	Net Sales growth (%) Compared to FY22				
Market domain	company and division	Growth business and products	FY23 FY23/5 Plan → Results	FY24 forecasts FY24/5	FY25 target FY23/5 plan		
	Nippon Light Metal, chemicals	Fire-resistant heat-dissipating filler (for xEV, etc.)	46% increase → 11% decrease	8% increase	67% increase		
Audamadina	Nikkei MC Aluminum	US, secondary alloys for auto body structural materials	2% increase → 135% increase	120% increase	32% increase		
	Nikkei MC Aluminum	India, third base for secondary alloys New company (operations to begin in FY24)	(total overseas sales of secondary alloys) 10% increase → 4% increase	16% increase	41% increase		
	Nippon Light Metal, sheets	Sheet materials for auto battery cases, etc.	12% increase → 3% increase	27% increase	25% increase		
	Nikkeikin ALMO	Consolidation of automotive parts business	14% increase → 9% increase	7% increase	54% increase		
Electrical machinery,	Nippon Light Metal, chemicals	Low-soda aluminum for semiconductor manufacturing equipment	58% increase → 24% decrease	13% decrease	99% increase		
electronics, and tele-communications	Nippon Light Metal, sheets	Thick sheets and general materials for semiconductor manufacturing equipment and other	12% increase → 16% decrease	9% increase	33% increase		
(semiconductor- related)	Nikkei Panel System	Japan, thermal insulation panels for clean rooms	26% increase → 21% increase	35% increase	35% increase		

## 2. Progress Overview of the 2023 Medium-term Plan

## Capital investment and R&D expenses

Our aggressive approach for sales expansion and new product development remains unchanged, but we have revised the investment timelines in response to demand conditions.



Since the timing of the transfer of shares in Toyo Aluminium has not been set at this point, Toyo Aluminum's figures (in Aluminum foil, powder, and paste segment) are factored only into FY23 forecasts in 2023 Medium-term Plan, and into the FY23 and FY24 forecasts in this revision.



# 2. Progress Overview of the 2023 Medium-term Plan Main capital investment into sales expansion and new products during period of 2023 Medium-term Plan

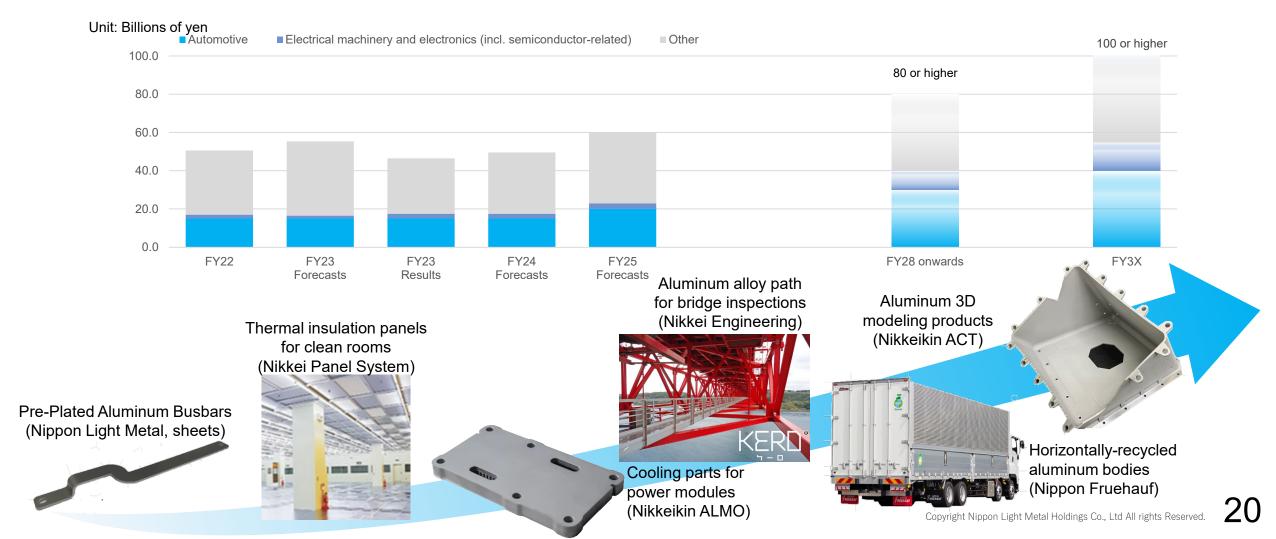
Automobile-related: Capital investments in Japan and the new factory in India are almost as planned, but we have revised the investment timelines in North America and China.

Semiconductor-related: Investments to increase panel production are in line with the plan, and the investment timeline for heat-dissipating alumina for manufacturing equipment has been revised.

Market area	Company			ent during 2023 n (Billions of yen)	
ivial ket alea	Warket area Company Case		2023 Medium-term Plan (FY23/5)	FY24/5 revision	
Automotive, electrical machinery, electronics, and telecommunications (semiconductor)	Nippon Light Metal, chemicals	New alumina products	1.0	Investment timeline revised	
Automotive	Nikkei MC Aluminum	Third base in India	1.0	1.5	
Automotive	Nikkeikin ALMO	New auto parts in Japan	3.5	4.6	
Automotive	Nikkeikin ALMO	New auto products for thermal countermeasures in Japan	1.5	1.6	
Automotive	Nikkeikin ALMO	North America auto parts factory (expanded)	3.5	Investment timeline revised	
Automotive	Nikkeikin ALMO	China new auto parts	2.5	Investment timeline revised	
Electrical machinery, electronics and telecommunications (semiconductor)	Nikkei Panel System	Increased production of non-fluoron thermal insulation panels in Japan	2.5	2.5	

# 2. Progress Overview of the 2023 Medium-term Plan Revenue from new product sales

Capturing growth areas other than those related to automobiles and semiconductors Aiming to exceed 100 billion yen in net sales from new products in the fiscal 2030s



2. Progress Overview of the 2023 Medium-term Plan: Nikkeikin Aluminum for Mobility Company's Growth Strategy

Aims of establishing Nikkeikin ALMO



Providing ever-greater value to customers and realize a more robust business structure

#### **Automotive industry trends**

The automotive industry is shifting to EVs, backed by national environmental policies and other factors.

- 1. Increasing need to develop new manufacturing methods and parts with new functions and other elements, alongside the shift to EVs
- 2. Importance of parts suppliers capable of reducing environmental impact
- 3. Necessity of responding to all global regions
- 4. Importance of having a complete set of functions ranging from development and design to manufacturing

#### Nikkeikin ALMO launched to meet market and customer needs

## Establish business foundation

 Centralization of information, faster decision-making

## Establish competitive advantage

 Consolidation of scattered resources and flexible allocation

## Expand business domains

 Ability to respond to global supply

## Increase business value

 Establishment and popularization of Company's brand

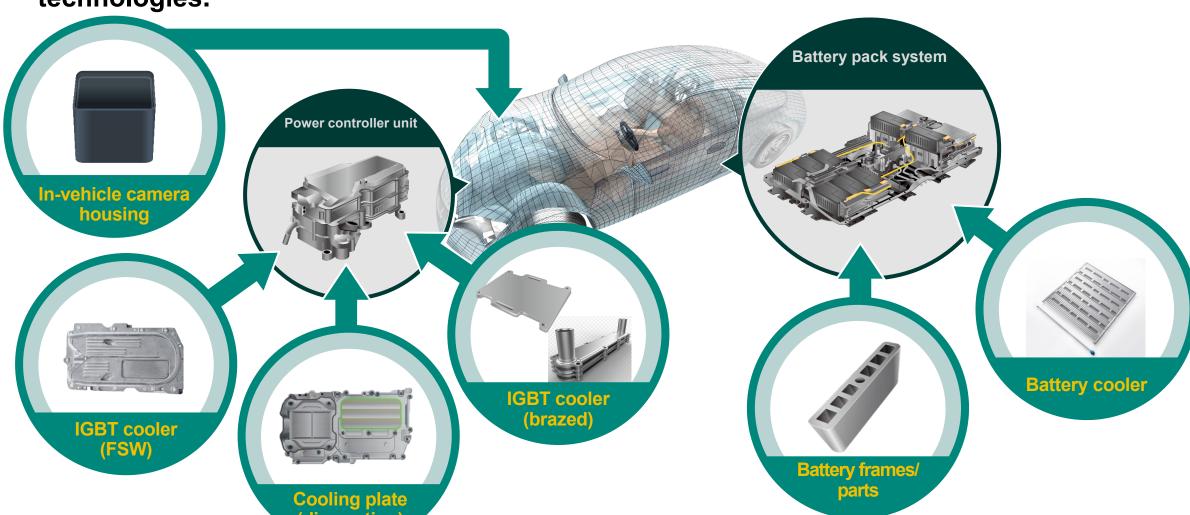


2. Progress Overview of the 2023 Medium-term Plan:
Nikkeikin Aluminum for Mobility Company's Growth Strategy
Product strategy

Nippon Light Metal Holdings Co., Ltd.



We will increase business value by developing new products incorporating complex technologies.



#### 2. Progress Overview of the 2023 Medium-term Plan: Nikkeikin Aluminum for Mobility Company's Growth Strategy

## **Existing product line**



Based on application results in engine and HV vehicles, the need for aluminum products with advantages in weight reduction and heat dissipation is increasing as measures for safety, electricity cost, and comfort accompanying progress in EVs and electrification.

	ia connect accompanying prog		
Area	Example of main products	Changing needs due to the shift to EVs	Strengths
Suspension (underbody parts)	Forged suspension	<ul> <li>High-strength requirements due to increased vehicle weight</li> <li>Increasing inquiries from Japanese automakers</li> </ul>	<ul> <li>Design + High-strength alloy + Manufacturing method + Processing technology</li> </ul>
Brakes (underbody parts)	Brakes	<ul> <li>Enhanced performance due to increase in vehicle weight</li> <li>Designability (painting)</li> <li>Increase in control and electric systems</li> <li>Inquiry on cutting process</li> </ul>	<ul> <li>Assurance of the internal quality of castings by TOMAQ® method</li> <li>Pipe casting</li> <li>Shell cores</li> </ul>
Air conditioner	Capacitors	<ul> <li>Elimination of engine heat source and adoption of heat pump system (increased heat exchanger)</li> <li>Increased air-conditioning domain</li> <li>Long-term partners approached</li> </ul>	<ul><li>Boding technology</li><li>Assembly technology</li></ul>
Air conditioner	Forged scroll	<ul> <li>All electric pressers for EVs designed to be scroll-type</li> <li>Increasing strength requirements and rising share of forged products</li> </ul>	<ul> <li>Material + Method</li> <li>(Near-net shape by hydraulic forging)</li> </ul>

### 2. Progress Overview of 2023 Medium-term Plan

## Progress on Measures to Prevent Reoccurrence in the Group

Progress is on track (to be completed as planned, by the end of the 2023 Medium-term Plan period ending in March 2026).

## Pursue management reforms

- (1) Rebuild Group's governance system -Strengthen Group affiliation
- (2) Rebuild relationships between the **Company and Group companies**
- (3) Address management issues and risks within the Group
- (4) Cross-sectoral response by sales, development, manufacturing, quality assurance, and other divisions
- (5) Rebuild the quality assurance system
- (6) Constant verification
- (7) Reinforce supervision by Board of **Directors**

See the following "Pursue management reforms"

### Reinforce internal control functions

- (1) Build and administer effective internal control system under supervision of Board of **Directors**
- (2) Reforms of corporate culture
- (3) Reinforce information reporting and affiliations
- (4) Promote activities to strengthen compliance
- (5) Reinforce internal audit division
- (6) Reforms to internal reporting system
- (7) Utilize external resources

For reference, click here for an overview of progress on the measures to prevent reoccurrence in the Group.

https://www.nikkeikinholdings.co.jp/company/quality-control.html

### 2. Progress Overview of the 2023 Medium-term Plan:

## Progress on Measures to Prevent Reoccurrence in the Group

Becoming a responsible corporate group by bringing together directors and employees to create an open corporate climate as the new Team Nippon Light Metal

### **Reforms of corporate culture**

- Conducted dialogue between management and employees (to be continued)
   Site Manager Meeting Held 22 meetings, attended by a total of 3,637 site managers
   Workplace Tour Held 86 times, attended by 1,542 employees
- Compliance Meetings attended by all employees (to be continued) Theme: "Behavioral and Workplace Changes"

## Promote activities to strengthen compliance

- Quality Day (every March 29) Recognizing once again the importance of quality Key topic: "Workplace discussions through case studies - What would you do?" Held at 619 sites, attended by 7,024 employees
- Strengthening the quality of compliance training
   Held a seminar on "Violations and Compliance"
   Attended by 1,783 directors and employees

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## Formulation of the management reform framework

Top management will take the lead with a strong commitment to implementing initiatives toward a new Team Nippon Light Metal.

March 2023

Company report on inappropriate behavior to quality standards

#### **Pursue management reforms**

- (1) Rebuild Group's governance system -Strengthen Group affiliation
- (2) Rebuild relationships between the Company and Group companies
- (3) Address management issues and risks within the Group
- (4) Cross-sectoral response by sales, development, manufacturing, quality assurance, and other divisions
- (5) Rebuild the quality assurance system
- (6) Constant verification
- (7) Reinforce supervision by Board of Directors

May 2023

#### 2023 Medium-term Plan

#### **Basic policies**

1. Initiatives for new Team Nippon Light Metal Structural reforms to raise Group's corporate value

Response to carbon neutrality

Promote management reforms and reinforce internal control functions

- 2. Provide products and businesses that contribute to the creation of social value
  - Provide products and businesses that satisfy customers' needs
  - Provide a range of products and businesses throughout the overall supply chain lifecycle
  - Strengthen Group affiliation systems to solve social issues

May 2024 Management reform framework

Reinforce the supervisory function of the **Board of Directors** 

> **Grouping of** businesses and functional organizations





## **Issues for NLM Group**

Further enhancing corporate value in both financial and non-financial terms

Financial corporate value **Increase profitability** Raise earnings rates Increase net sales Competitiveness (price/cost) New products Shift to higher-value Peripheral areas businesses and products ■M&A Increase internal efficiency (process reforms) Nippon Light Metal Holdings Co., Ltd.

#### Non-financial corporate value

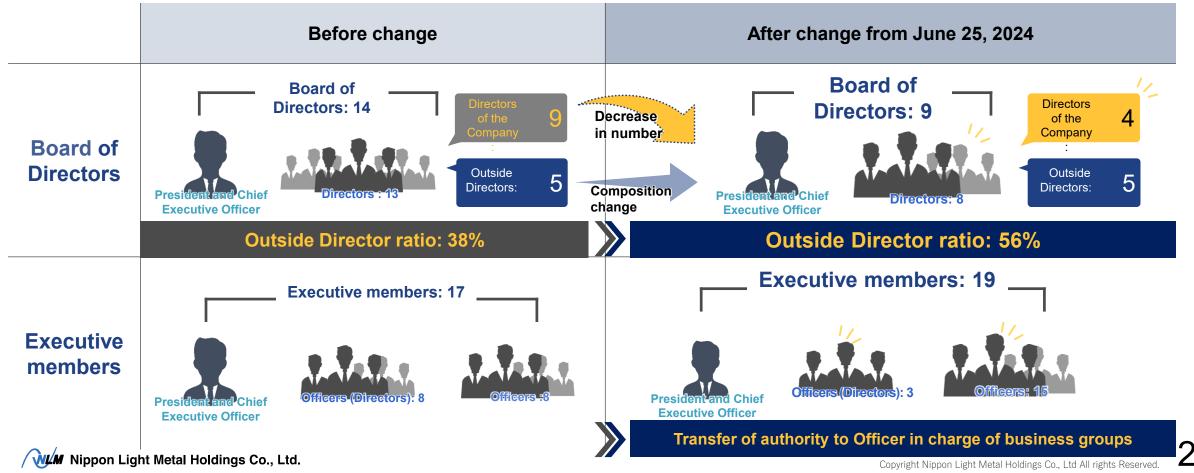
Strengthen sustainability and competitiveness

**Key issues for** the Group (Materiality)



## Reinforcement of the Board of Directors' supervisory function

- The Board of Directors will exclusively perform their supervisory duties, primarily in formulating Group strategies to maximize corporate value.
- Outside Directors will account for more than 50% of the total number of directors, and directors will no longer hold concurrent positions with Officers in charge of business groups.
- → We will strengthen and accelerate strategic decision-making.



## Grouping of businesses and functional organizations

Toward an organizational structure that enables collaboration across the Group companies, by breaking away from "decentralized governance," an issue in the Group's organizational structure
Grouping of businesses (Group companies) and functions closely related to market areas and processes

# **Business Group**

Officer of the Company shall fulfill its duties as the Head of Business Group to maximize profitability and business value of the business group on the premise of maximizing corporate value of the Group

esident	Business Group (new structure)	Subsidiaries and divisions	Business / market area
	■ Chemicals Business Group	NLM Chemicals Division, Nippon Electrode, etc.	Aluminum and chemicals, carbon products
	■ Metal Business Group	NLM Metal Division, Nikkei MC Aluminium, etc.	Primary ingot, secondary alloy ingot (recycled ingot)
	■ Sheet & Extrusion Business Group	NLM Rolled Products Division, Nikkeikin Aluminium Core Technology, etc.	Aluminum sheets, extrusion products
	■ Engineering Business Group	Nikkei Panel System, Nikkei Engineering, etc.	Panel systems / landscape engineering
	■ Transport Equipment Business Group	Nippon Fruehauf, etc.	Truck bodies
	■ Automotive Parts Business Group	Nikkeikin Aluminum for Mobility, etc.	Automotive parts
	■ Infrastructure Business Group	NLM Kambara Complex, Tomakomai Complex, Nikkei Logistics, etc.	Plant infrastructure, logistics
	Aluminum Foil Business Group	Toyo Aluminium, etc.	Aluminum foil, powder, and paste, daily necessities

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## Grouping of businesses and functional organizations

Toward an organizational structure that enables collaboration across the Group companies, by breaking away from "decentralized governance," an issue in the Group's organizational structure
Grouping of businesses (Group companies) and functions closely related to market areas and processes

Functional organizations

Toward a structure that enables us to pursue new business and product development comprehensively, in addition to strengthening governance, quality, and safety, as well as sustainability and carbon neutrality that helps to create societal value

**Functional organizations (new structure)** 

**President** Business Transformation Office Quality Assurance Division **Quality assurance, product safety** Technology and Development Technology and development, research **Administration Department** Marketing & Incubation Product development, business and **Administration Office** product creation, M&A Sustainability Promotion CSR, audits, legal affairs, occupational safety and health management, environment **Administration Office** Corporate Personnel Administration Personnel, general affairs, accounting Office & finance, procurement Corporate planning, information Planning Administration Department systems, public relations and IR Green Growth Strategy Office

## **Establishment of the Marketing & Incubation Administration Office**

**Toward ambidextrous management** by developing (marketing) new products in existing businesses and creating (incubating) new businesses that lay the foundation for the future.

Strengthen driving force of the Group as a whole

Create new value for customers by thoroughly exploring the strengths in collaboration across the Group companies

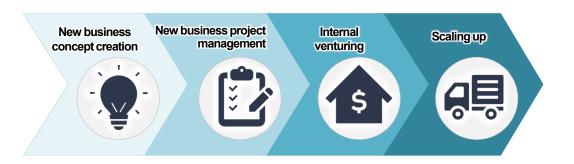
#### **Marketing promotion**

Deepen and strengthen existing businesses



 Maximize the effect of Team NLM with marketing support to business groups and business divisions Incubation promotion

New business development



 Toward a solution to societal issues through new businesses that bring together internal and external expertise

Innovation (external co-creation: M&A, CVC)

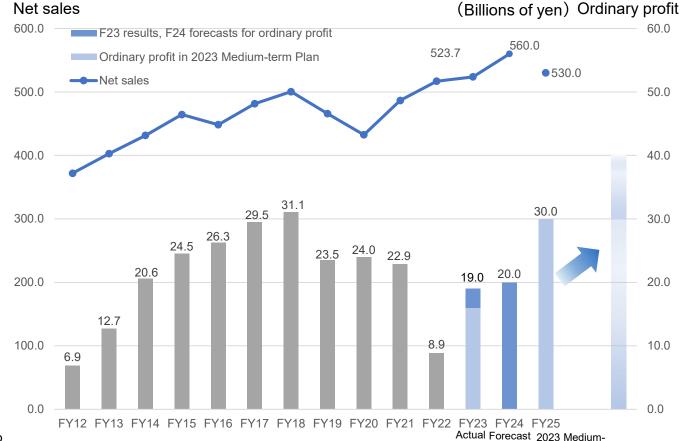
## **Progress Overview of the 2023 Medium-term Plan**

## **Working to Achieve Financial Targets**

Strategy of '2023 Medium-term Plan' + Execution of 'Pursue Management Reforms' We have established the new team NLM's revenue base, and will not let down the flag of 30 billion yen in ordinary profit.

(Billions of yen)

	FY23 Forecast	FY23 Actual	FY24 Forecast	2023 Medium- term Plan target FY25
Net sales	550.0	523.7	560.0	530.0
Operating profit	17.0	18.2	21.0	30.0
Ordinary profit	16.0	19.0	20.0	30.0
Profit	7.5	9.0	13.0	20.0
Annual dividends	50 yen	50 yen	70 yen	100 yen
ROCE	5.2%	6.0%	6.3%	10.3%
Total dividend payout ratio	41.3%	34.4%	33.4%	31.0%



Since the timing of the transfer of shares in Toyo Aluminium has not been set at this point, Toyo Aluminum's figures (the aluminum foil, powder, and paste segment) are factored into the forecasts up to FY24.

Nippon Light Metal Holdings Co., Ltd.

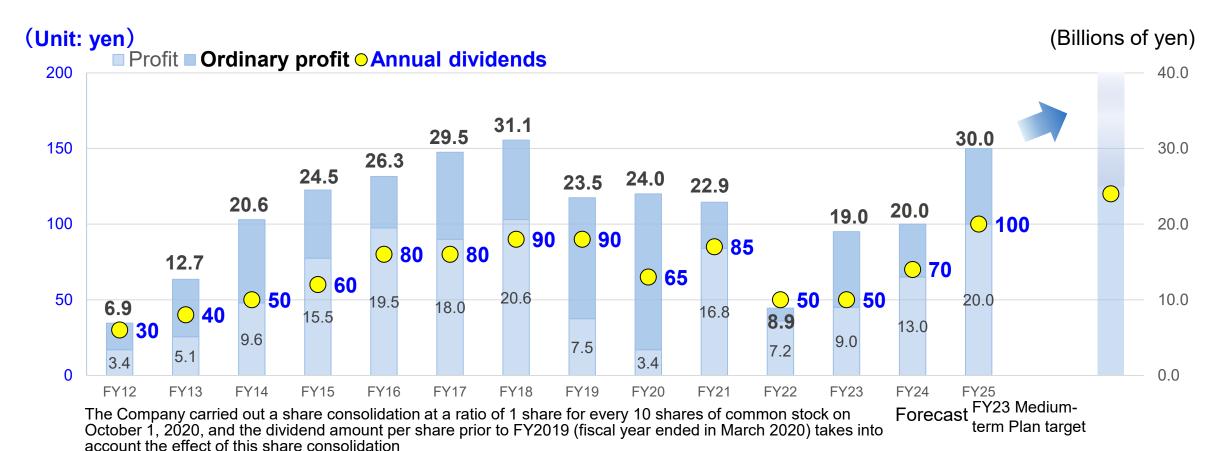
term Plan target

## **Progress Overview of the 2023 Medium-term Plan**

### **Shareholder returns**

#### Shareholder returns based on stable dividends

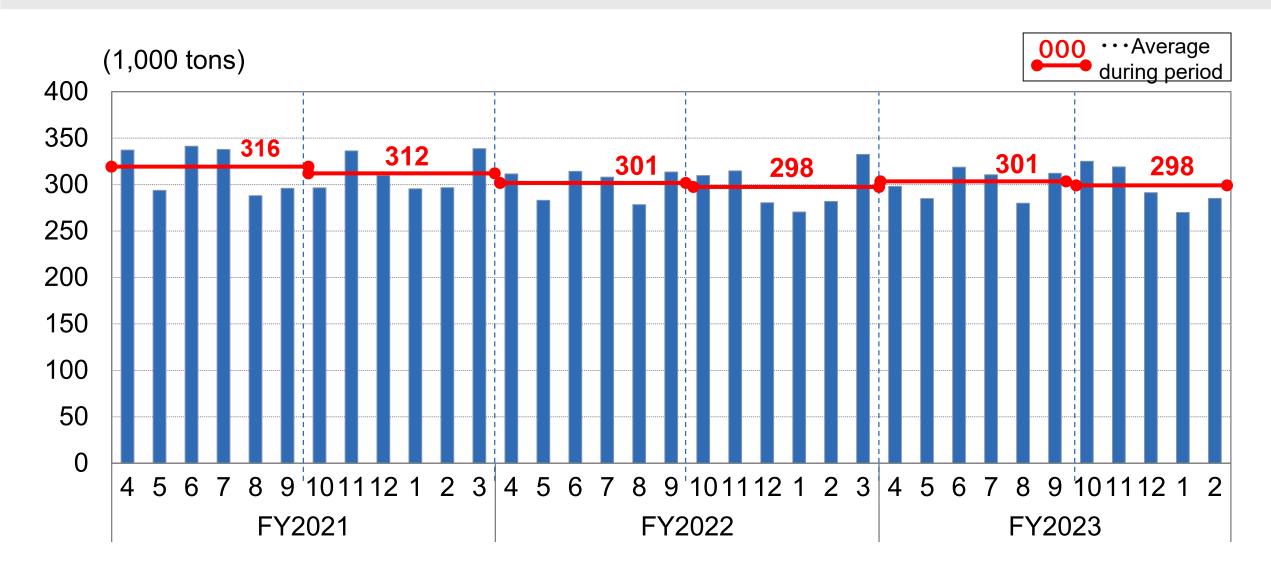
Our policy is to return profits to all shareholders, comprehensively taking into account the maintenance of consolidated earnings and a sound financial foundation for the medium to long term, while also reinforcing the financial system and management foundation (30% or higher of total dividend payout ratio).





## **Supplemental materials**

## Trends in overall demand for aluminum products in Japan



## **Elements and sensitivity**

	Fiscal 2022 Results	Fiscal 2023 Results	Fiscal 2024 Forecasts	Sensitivity to ordinary profit
Aluminum ingot (yen/kg)	408	389	380	Assuming a 10 yen/kg increase -0.5 billion yen/year
Exchange rates (yen/USD)	135	145	140	Assuming 10 yen appreciation -0.5 billion yen/year
Dubai crude (USD/BBL)	93	82	95	Assuming a USD10/BBL increase -0.8 billion yen/year

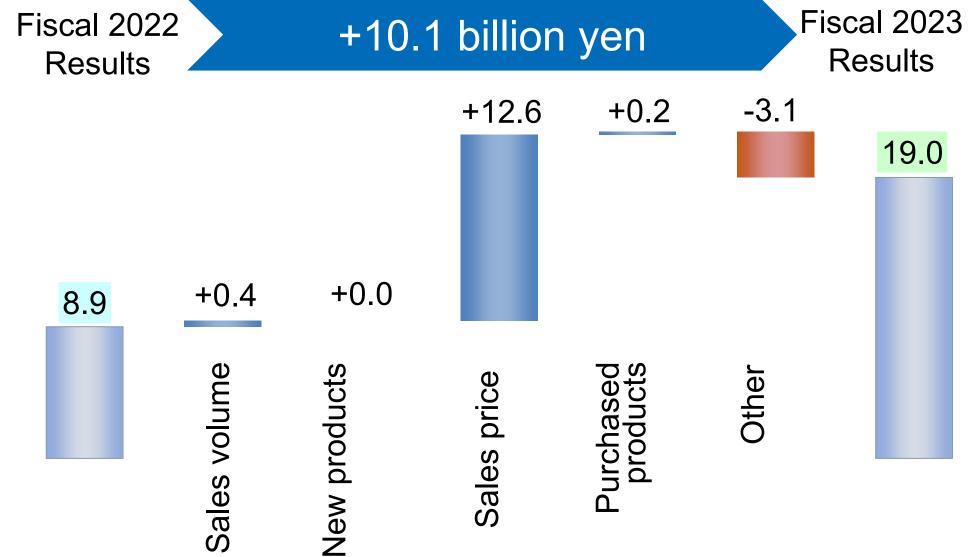
#### Financial results for the fiscal year ended March 31, 2024

- compared with the same period in previous fiscal year

	Fiscal 2022 Results	Fiscal 2023 Results	Change
Net sales	517.0	523.7	+6.7 (+1.3%)
Operating profit	7.5	18.2	+10.7 (+141.3%)
Ordinary profit	8.9	19.0	+10.1 (+114.8%)
Profit attributable to owners of parent	7.2	9.0	+1.8 (+25.5%)
ROCE	3.2%	6.0%	+2.8p
Dividends per share	50 yen	50 yen	±0

Financial results for the fiscal year ended March 31, 2024

Factors behind changes in ordinary profit – compared with the same period in previous fiscal year



#### Financial results for the fiscal year ended March 31, 2024 Segment information – compared with the same period in previous fiscal year

	Net sales			Operating profit			
	Fiscal 2022 Results	Fiscal 2023 Results	Change	Fiscal 2022 Results	Fiscal 2023 Results	Change	
Aluminum ingot and chemicals	156.0	150.5	-5.5 (-3.5%)	10.2	10.8	+0.6 (+5.5%)	
Aluminum sheet and extrusions	107.4	97.5	-9.9 (-9.2%)	-0.6	-0.6	±0 (—)	
Fabricated products and others	153.2	170.4	+17.2 (+11.3%)	0.1	6.6	+6.5 (—)	
Aluminum foil, powder, and paste	100.4	105.3	+4.9 (+4.9%)	1.5	5.6	+4.1 (+271.1%)	
Management, shared	_	_	_	-3.7	-4.2	-0.5	
Total	517.0	523.7	+6.7 (+1.3%)	7.5	18.2	+10.7 (+141.3%)	

## Financial results of key companies

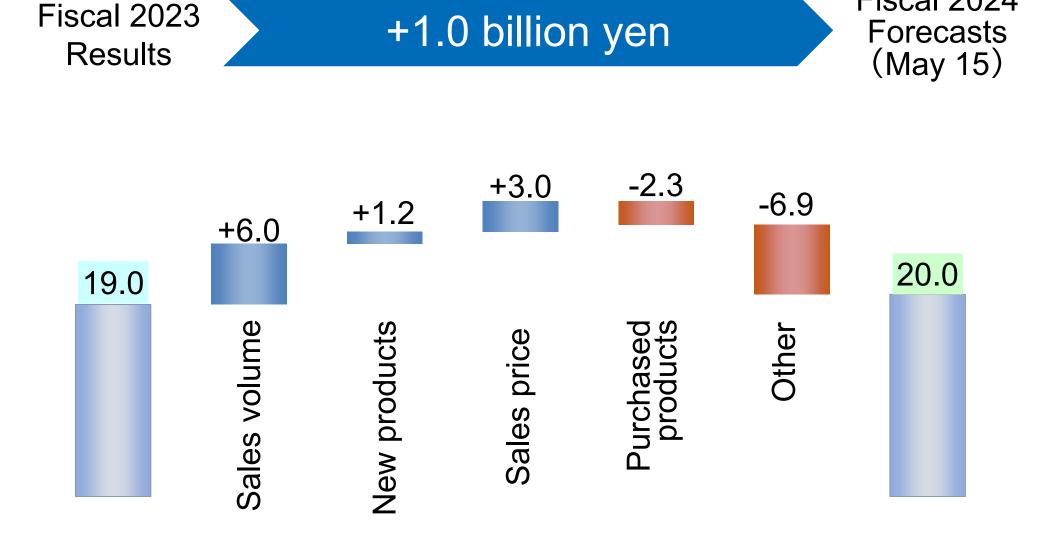
	Fiscal 2022 Results			Fiscal 2023 Results			
	Net sales	Operating profit	Ordinary profit	Net sales	Operating profit	Ordinary profit	
Nippon Light Metal (Non-consolidated)*	155.3	2.9	7.2	141.5	3.2	6.7	
Toyo Aluminium (Consolidated)	100.8	0.9	2.5	105.6	5.5	6.1	
Nikkei MC Aluminum (Consolidated)	103.8	2.3	2.8	99.9	2.4	3.0	
Nippon Fruehauf (Consolidated)	54.4	-5.4	-5.4	67.5	-1.0	-1.1	
Nikkeikin Aluminium Core Technology (Consolidated)*	52.7	-1.3	-0.9	42.3	0	0.1	
Nikkei Panel System (Consolidated)	30.9	4.1	4.1	32.9	4.7	4.8	
Nikkeikin ALMO(for second half only*)	_	_	_	16.1	-0.7	-0.8	

<sup>\*</sup> The industrial parts and heat exchanger businesses of Nippon Light Metal and the automotive-related business of Nikkeikin Aluminum Core Technology were transferred to Nikkeikin ALMO from FY2023 Q3.

# Full-year financial results forecasts and dividend forecasts for the fiscal year ending March 31, 2025

	Fiscal 2023 Results	Fiscal 2024 Forecasts (May 15)	Change
Net sales	523.7	560.0	<b>+36.3</b> (+6.9%)
Operating profit	18.2	21.0	<b>+2.8</b> (+15.5%)
Ordinary profit	19.0	20.0	<b>+1.0</b> (+5.1%)
Profit attributable to owners of parent	9.0	13.0	<b>+4.0</b> (+43.9%)
ROCE	6.0%	6.3%	+0.2p
Dividends per share	50 yen	70 yen	+20 yen

Factors behind changes in ordinary profit for the fiscal year ending March 31, 2025 – compared with the same period in previous fiscal year



Fiscal 2024

## **Segment information** – compared with the previous year

	Net sales			Operating profit			
	Fiscal 2023 Results	Fiscal 2024 Forecasts	Change	Fiscal 2023 Results	Fiscal 2024 Forecasts	Change	
Aluminum ingot and chemicals	150.5	160.0	+9.5 (+6.3%)	10.8	11.0	+0.2 (+2.2%)	
Aluminum sheet and extrusions	97.5	117.0	+19.5 (+20.0%)	-0.6	1.0	+1.6 ( <del>-</del> )	
Fabricated products and others	170.4	175.0	+4.6 (+2.7%)	6.6	8.0	+1.4 (+21.9%)	
Aluminum foil, powder, and paste	105.3	108.0	+2.7 (+2.6%)	5.6	5.0	<b>-0.6</b> (-11.3%)	
Management, shared	_	_	_	-4.2	-4.0	+0.2	
Total	523.7	560.0	+36.3 (+6.9%)	18.2	21.0	+2.8 (+15.5%)	

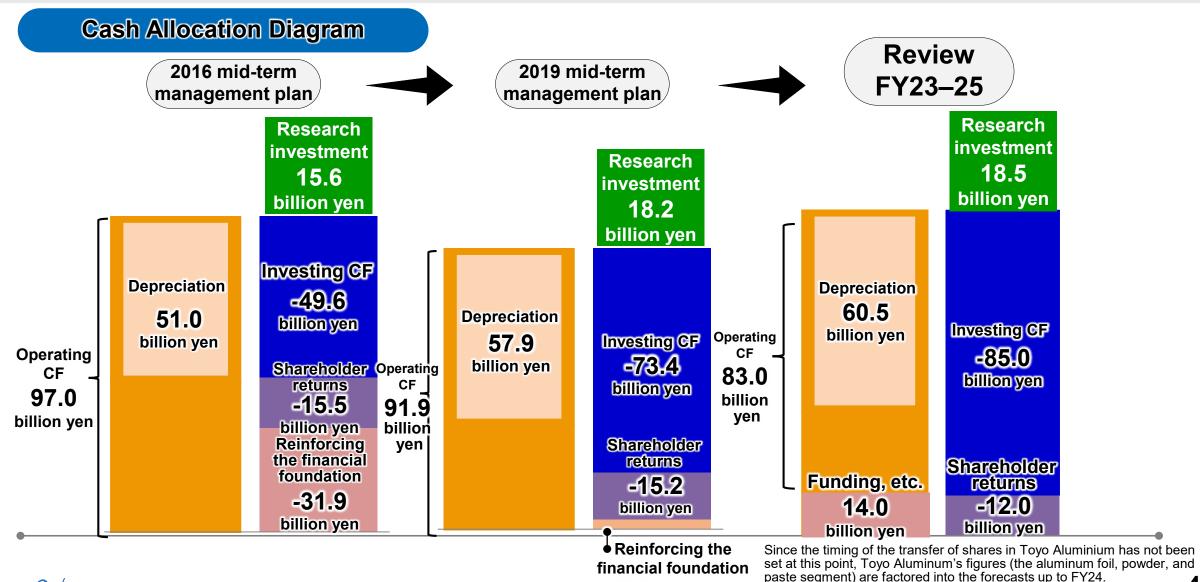
## Financial results of key companies

	Fisc	al 2023 Res	sults	Fiscal 2024 Forecasts			
	Net sales	Operating profit	Ordinary profit	Net sales	Operating profit	Ordinary profit	
Nippon Light Metal (Non-consolidated)*	141.5	3.2	6.7	144.7	3.3	6.3	
Toyo Aluminium (Consolidated)	105.6	5.5	6.1	107.0	4.9	4.8	
Nikkei MC Aluminum (Consolidated)	99.9	2.4	3.0	106.8	2.7	3.1	
Nippon Fruehauf (Consolidated)	67.5	-1.0	-1.1	71.7	1.0	1.0	
Nikkeikin Aluminium Core Technology (Consolidated)*	42.3	0	0.1	33.7	1.1	1.1	
Nikkei Panel System (Consolidated)	32.9	4.7	4.8	35.0	4.3	4.4	
Nikkeikin ALMO*	16.1	-0.7	-0.8	32.1	-1.1	-1.5	

<sup>\*</sup> The industrial parts and heat exchanger businesses of Nippon Light Metal and the automotive-related business of Nikkeikin Aluminum Core Technology were transferred to Nikkeikin ALMO from the second half of FY2023.



#### **Cash Allocation**

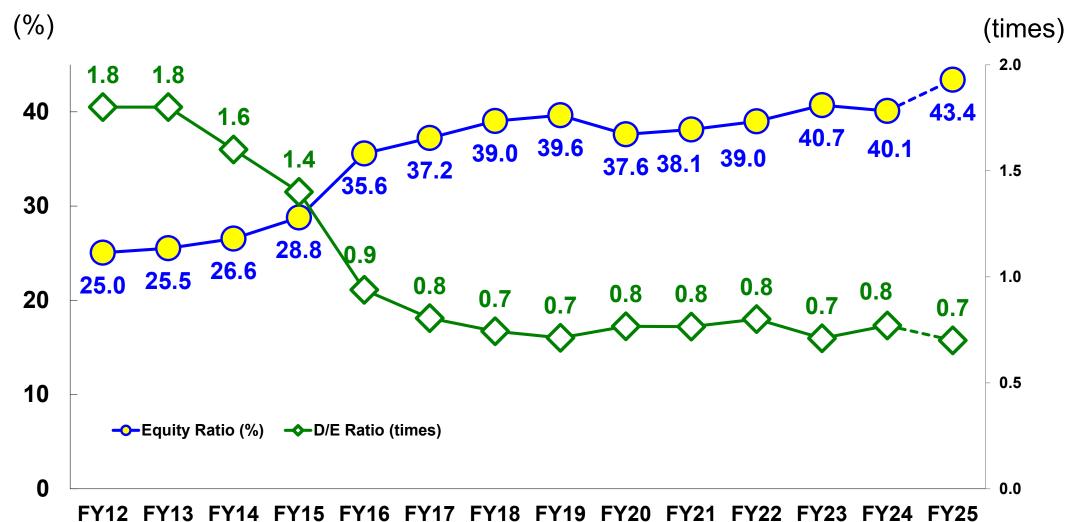


-3.3 billion yen

Nippon Light Metal Holdings Co., Ltd.

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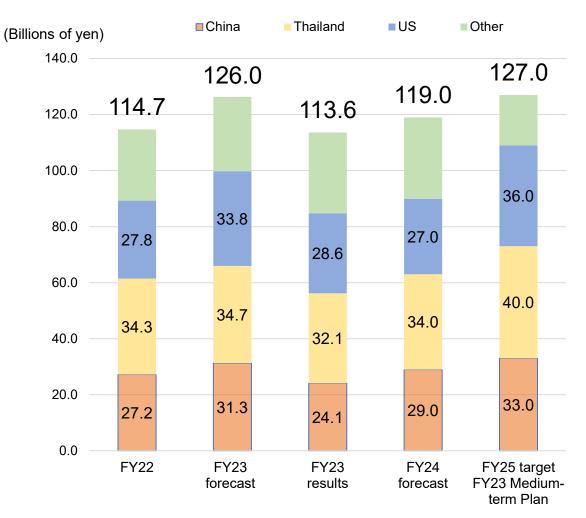
## **Equity Ratio and D/E Ratio**



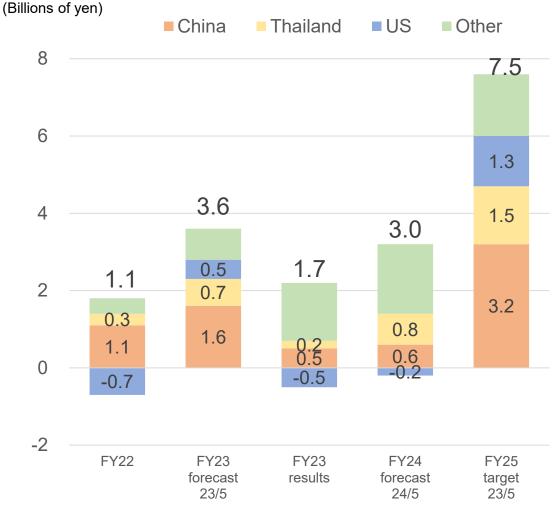
Forecasts Medium-term
plan target

## Overseas sales and operating profit

#### Overseas sales



### Overseas operating profit

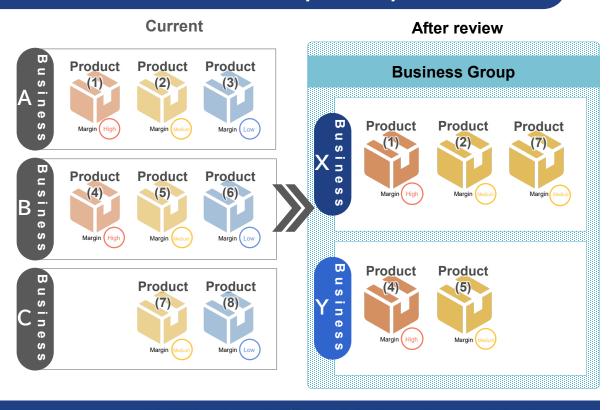


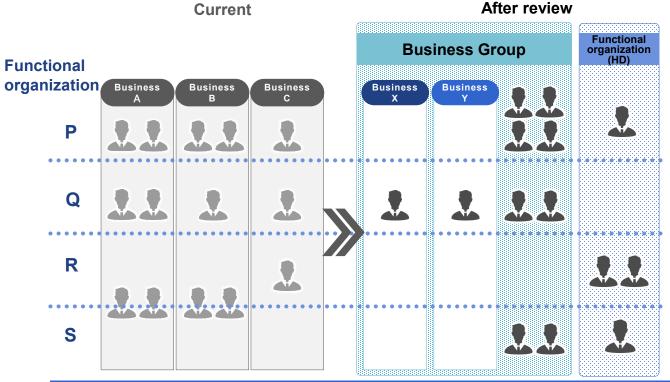
## What we can do by grouping businesses and functional organizations

Remove the resource constraints associated with individual efforts by business (Group company)

#### Flexible business and product portfolios

Resilient allocation of human resources (human capital)





Streamline efforts to improve operational

creation of new products and businesses

Ability to shift to high value-added products in areas with higher growth potential

efficiency (DX, automation), accelerate the organization

**Business** 

Group

#### Notes on this document

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- 2. The forward-looking statements, including future trends and earnings estimates, are not historical facts and involve risks and uncertainties, and therefore do not guarantee future performance. Actual financial results may differ materially from the estimates due to various factors, including unpredictable changes in economic conditions. Significant factors that may affect actual financial results include but are not limited to the economic climate surrounding the Group, social trends, and changes in the Group's relative competitiveness in line with the demand trends for the products and services provided by the Group.
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