Financial results for the first half of the fiscal year ending March 31, 2023, full-year earnings forecasts, and progress with medium-term management plan

November 15, 2022 Nippon Light Metal Holdings Company, Ltd.



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- 1. Financial results for the first half of the fiscal year ending March 31, 2023
- 2. Forecast of consolidated financial results for the fiscal year ending March 31, 2023
- 3. Progress with medium-term management plan



Financial results for the first half of the fiscal year ending March 31, 2023 Financial results for the first half of the fiscal year

- compared with the same period in the previous fiscal year

(Billions of yen)

	April–September 2022 Results	April–September 2021 Results	Change
Net sales	253.1	236.0	+17.1 (+7.2%)
Operating profit	3.7	14.0	<b>-10.3</b> (-74.0%)
Ordinary profit	5.2	14.2	<b>-9.0</b> (-63.4%)
Profit attributable to owners of parent	3.8	10.8	<b>-7.0</b> (-64.8%)
Interim dividends per share	40 yen	40 yen	±0

Financial results for the first half of the fiscal year ending March 31, 2023 Factors behind changes in ordinary profit - compared with the same period in previous fiscal year April–September April–September -9.0 billion yen 2021 Results 2022 Results (Billions of yen) 14.2 -4.2 +5.3-7.7 -2.3 -0.1 5.2

Sales price

<sup>></sup>urchased

products

Sales volume

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New products

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Other

4

#### Financial results for the first half of the fiscal year ending March 31, 2023 Segment information – compared with the same period in previous fiscal year

(Billions of yen)

		Net sales		Operating profit			
	April–September 2022 Results	April–September 2021 Results	Change	April–September 2022 Results	April–September 2021 Results	Change	
Aluminum ingot and chemicals	79.1	60.1	+19.0 (+31.6%)	6.2	7.5	-1.3 (-16.9%)	
Aluminum sheet and extrusions	55.5	58.0	-2.5 (-4.4%)	0.4	4.7	-4.3 (-91.2%)	
Fabricated products and others	68.8	74.6	-5.8 (-7.8%)	-1.8	2.1	-3.9 (-)	
Aluminum foil, powder, and paste	49.7	43.3	+6.4 (+14.8%)	0.6	1.4	-0.8 (-62.1%)	
Management, shared	-	-	-	-1.7	-1.7	±0	
Total	253.1	236.0	+17.1 (+7.2%)	3.7	14.0	-10.3 (-74.0%)	

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- 1. Financial results for the first half of the fiscal year ending March 31, 2023
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Forecast of consolidated financial results for the fiscal year ending March 31, 2023

Full-year earnings forecasts – compared with the previous fiscal year

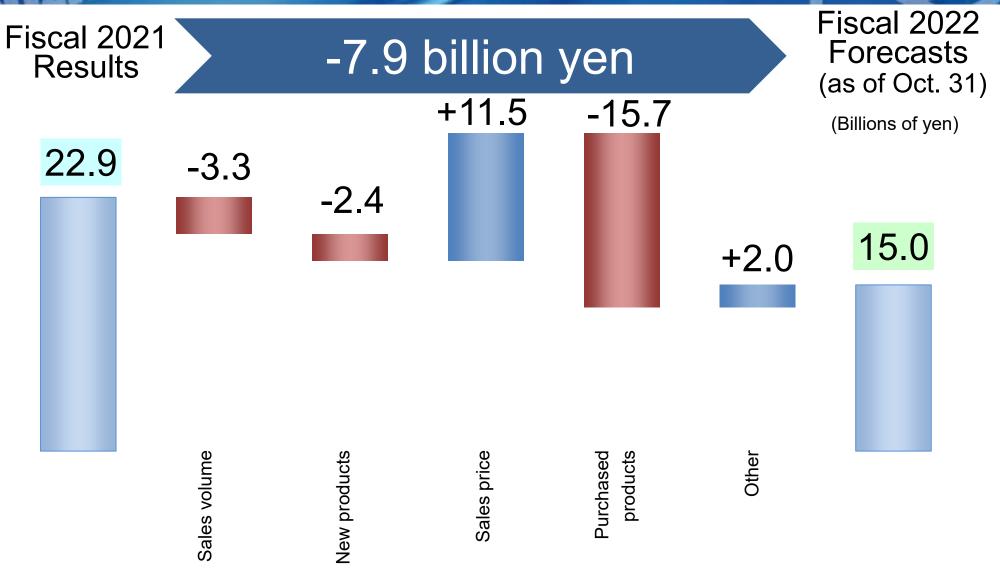
(Billions of yen)

	Fiscal 2022 Forecasts (Oct. 31)	Fiscal 2021 Results	Change
Net sales	515.0	486.6	+28.4 (+5.8%)
Operating profit	12.5	22.2	-9.7 (-43.7%)
Ordinary profit	15.0	22.9	-7.9 (-34.6%)
Profit attributable to owners of parent	10.0	16.8	-6.8 (-40.3%)
Dividends per share	85 yen (*)	85 yen	±0

\*Interim dividend: 40 yen/share; year-end forecast: 45 yen/share

Forecast of consolidated financial results for the fiscal year ending March 31, 2023 Factors behind changes in ordinary profit

- compared with the previous fiscal year



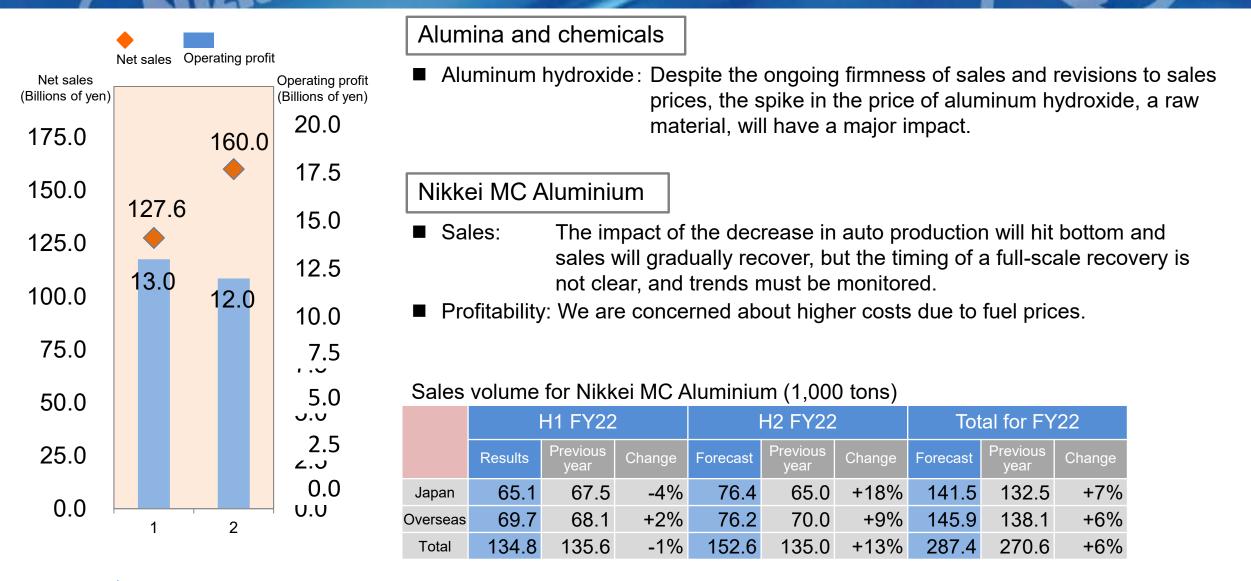
**Nippon Light Metal Holdings** 

Forecast of consolidated financial results for the fiscal year ending March 31, 2023 **Segment information** – compared with the previous fiscal year

(Billions of yen)

	Net sales			Operating profit			
	Fiscal 2022 Forecasts (Oct. 31)	Fiscal 2021 Results	Change	Fiscal 2022 Forecasts (Oct. 31)	Fiscal 2021 Results	Change	
Aluminum ingot and chemicals	160.0	127.6	+32.4 (+25.4%)	12.0	13.0	-1.0 (-7.8%)	
Aluminum sheet and extrusions	106.0	113.9	-7.9 (-6.9%)	1.0	7.5	-6.5 (-86.7%)	
Fabricated products and others	149.0	153.4	-4.4 (-2.9%)	1.0	3.8	-2.8 (-73.5%)	
Aluminum foil, powder, and paste	100.0	91.7	+8.3 (+9.1%)	2.5	1.6	+0.9 (+59.2%)	
Management, shared	-	-	-	-4.0	-3.7	-0.3	
Total	515.0	486.6	+28.4 (+5.8%)	12.5	22.2	-9.7 (-43.7%)	

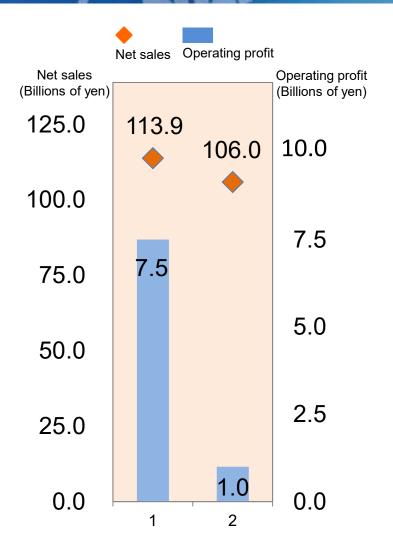
Forecast of consolidated financial results for the fiscal year ending March 31, 2023 Aluminum ingot and chemicals





Forecast of consolidated financial results for the fiscal year ending March 31, 2023

#### **Aluminum sheet and extrusions**



#### Sheet

Sales: Forecasts factor in the ongoing impact of adjustment to demand for thick sheets for semiconductor manufacturing equipment during this fiscal year. Sales volume for Rolled Products Division (1,000 tons)

H1 FY22			H2 FY22			Total for FY22		
Results	Previous year	Change	Forecast	Previous year	Change	Forecast	Previous year	Change
32.0	35.3	-9%	33.4	37.5	-11%	65.4	72.8	-10%

#### Nikkeikin Aluminium Core Technology Company

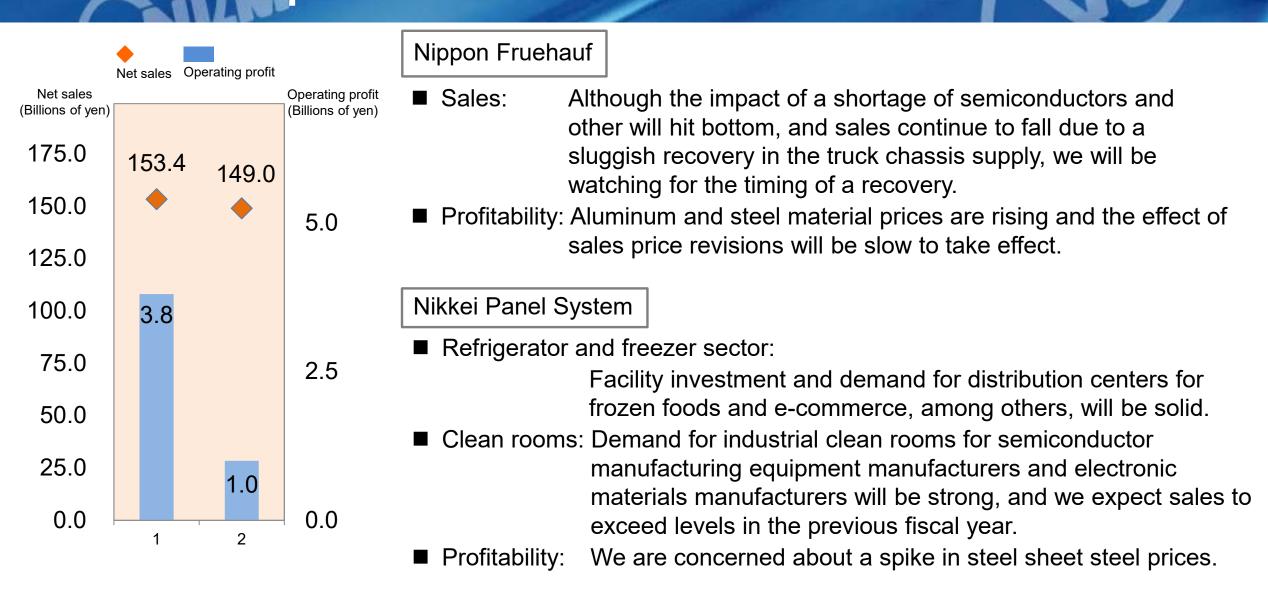
- Auto-related: Despite impact of shortage of semiconductor supply, it is gradually recovering.
- Truck body-related: Truck manufacturers' decreased production of chassis will continue to have an impact.

Sales volume for Nikkeikin Aluminium Core Technology (1,000 tons)

H1 FY22			H2 FY22			Total for FY22		
Results	Previous year	Change	Forecast	Previous year	Change	Forecast	Previous year	Change
16.2	18.6	-13%	18.1	17.5	+3%	34.3	36.1	-5%

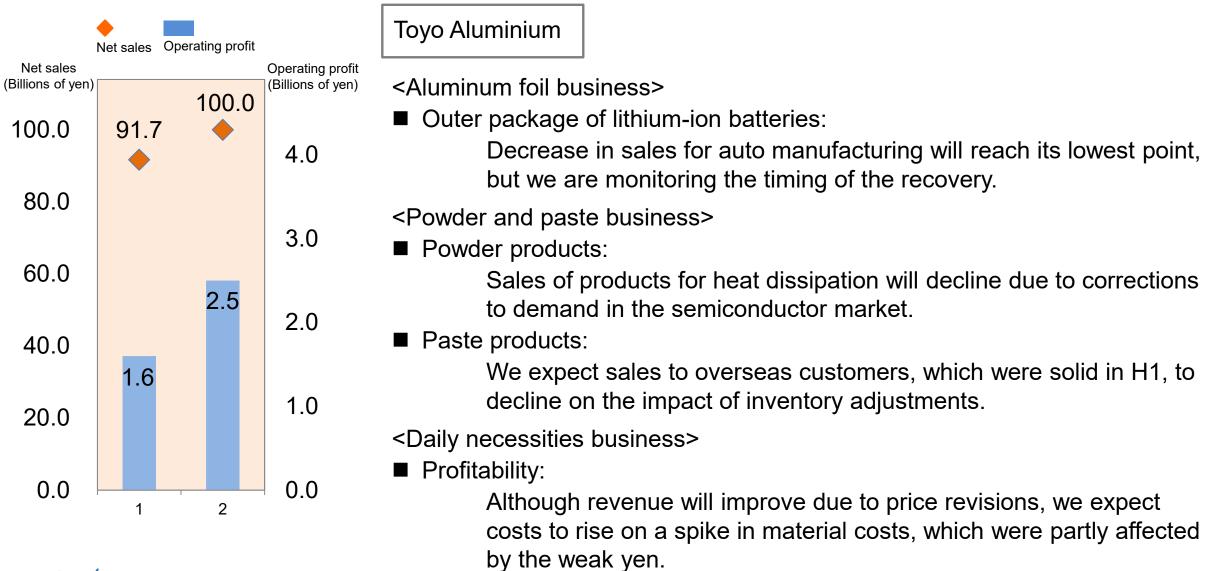


Forecast of consolidated financial results for the fiscal year ending March 31, 2023 Fabricated products and others





Forecast of consolidated financial results for the fiscal year ending March 31, 2023 Aluminum foil, powder, and paste





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13

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## Basic policies of 2022 medium-term management plan

## Team NLM—Groundbreaking Innovator of Aluminum and Beyond

1. Provide products and businesses that contribute to the creation of social value

- Provide products and businesses that satisfy customers' needs
- > Provide a range of products and businesses throughout the overall supply chain lifecycle
- Strengthen the Group collaboration system to solve social issues
- 2. Strengthen management foundation
  - Thorough quality compliance (restoring social trust)
  - Top priority on safety and thorough compliance
  - Response to carbon neutrality
  - > HR expansion, appointments and education to improve sustainable corporate value

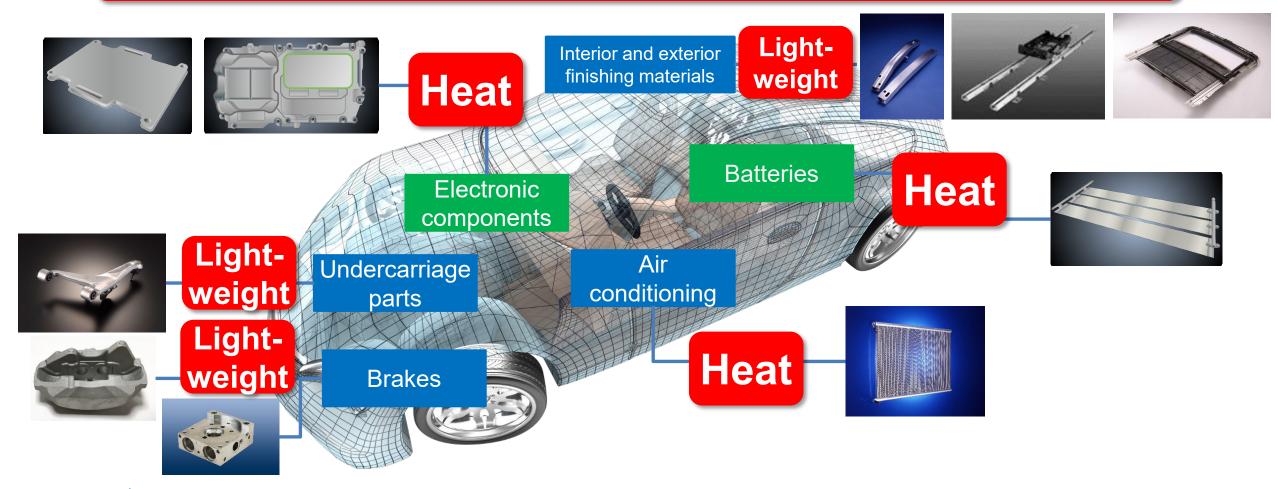
#### Progress with 2022 medium-term plan Specific actions

Basic policies	Measures	2022 medium-term management plan		
Provide products and businesses	Reinforce parts business for eco- friendly cars	Reinforce parts business for eco-friendly cars		
that contribute to the creation of social value	Expand global markets	North America: Start of mass production of auto parts; India: Start of mass production of secondary alloys		
	Carbon neutral (opportunity side)	Horizontal recycling and cascade recycling initiatives, creation of eco-friendly products		
	Carbon neutral (risk side)	Use of existing technology and external technology, energy- conservation activities, fuel development		
Other with a se	Quality (restore social trust)	Construction of quality management system, creation of structure that prevents the occurrence of inappropriate actions from simply fading away		
Strengthen management foundation	Safety	Zero-accident initiatives that are sustained and well-established within the organization		
loundation	Operational reforms and workstyle reforms through DX	Digitization, greater efficiency, common standards, optimization		
	Happiness of employees	Safety and hygiene, work motivation, diversity and inclusion, hiring and educating human resources		



# Progress with 2022 medium-term plan Provide products and businesses that contribute to the creation of social value **Toward further growth in the NLM Group's auto business**

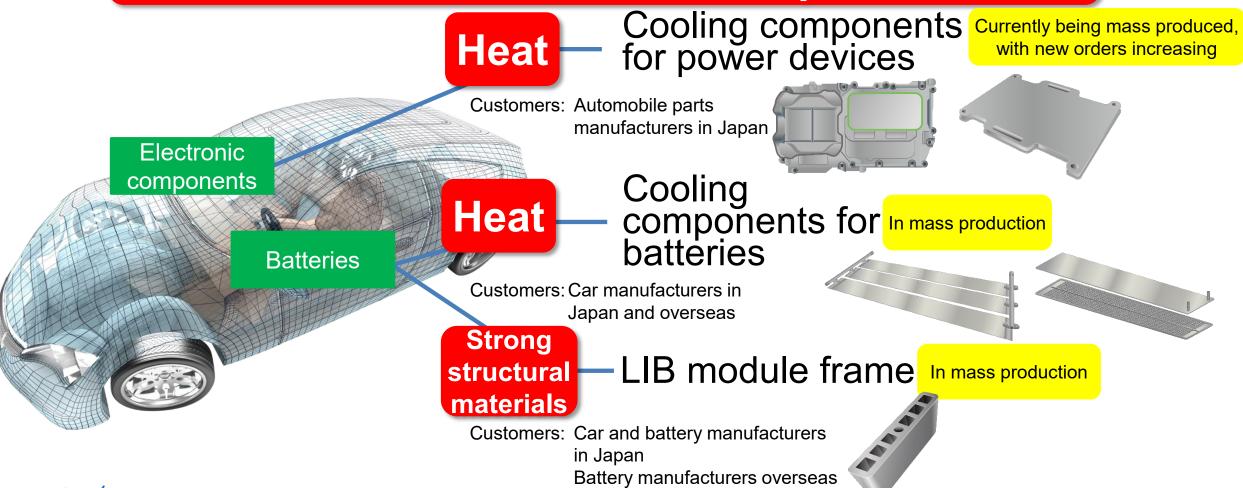
## Demonstrating multi-faceted problem-solving ability



Progress with 2022 medium-term plan Provide products and businesses that contribute to the creation of social value

**Reinforce eco-friendly car parts business** 

# One-stop service from materials to assembly, tailored to customers' requests



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18

Progress with 2022 medium-term plan Provide products and businesses that contribute to the creation of social value Reinforce global products to respond to more stringent environmental regulations around the world

Thermal solution parts



Undercarriage parts



Nikkeikin Aluminium Core Technology Company, Ltd., Nippon Light Metal (Industrial parts, heat exchangers), Nikkei MC Aluminum Co., Ltd.

Expand market creation by establishing a device cooling business



Heat dissipation plates for power control units

Nikkeikin Aluminium Core Technology Company, Ltd.

Expand needs for lightweight parts to improve fuel economy performance



Suspension

Battery cooling plate

#### Expand business opportunities by building a trilateral global system



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Progress with 2022 medium-term plan Provide products and businesses that contribute to the creation of social value Expansion of sales in global markets

FY24 growth image by region (compared to FY21)

#### China:

Nikkeikin Aluminum Core Technology: Extruded products Battery cooling plates (start of mass production in 2020) Production declined at one point due to COVID-19, but is recovering

ASEAN

+6%

China

83%

#### India:

Nikkei MC Aluminum: Secondary alloys Third base, new company (consolidated subsidiary) established (2019)

Inc

Start of operations at new plant: Changed to 2024

#### US:

Nikkei MC Aluminum: Secondary alloys For auto body structural materials Reinforcement of production capacity in 2022

+73%

#### US:

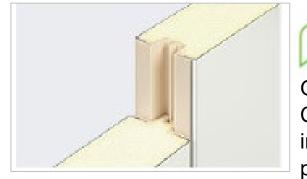
Nippon Light Metal Georgia, Inc.: Extruded products Forged undercarriage parts Operations planned to start in December 2022

#### Steadily acquiring markets, primarily by capturing auto demand

Progress with 2022 medium-term plan Provide products and businesses that contribute to the creation of social value Reinforcement of semiconductor production capacity in Japan supported by panels

### Domestic production capacity for CFC-free thermal insulated, incombustible panels increased

Nikkei Panel System 10% increase in production of incombustible (poluisocyanurate form) panels Primarily for use with semiconductor factory clean rooms



GENESTA'

GENESTA Incombustible: CFC-free thermal insulated, incombustible panels





- Location: Shimonoseki Plant, Nikkei Panel System Co., Ltd.
- Investment amount: 2.5 billion yen
- Start of operations: Fiscal 2024



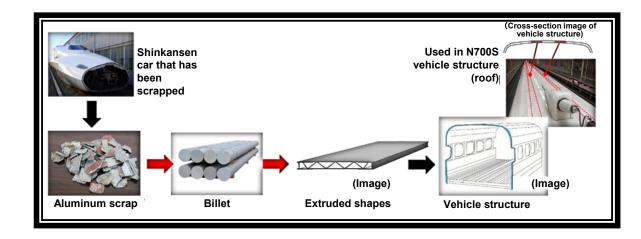
Progress with 2022 medium-term plan Provide products and businesses that contribute to the creation of social value

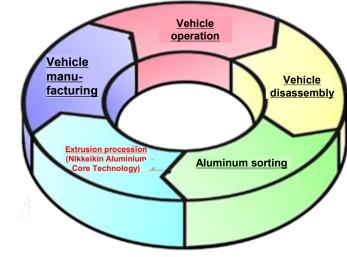
## Working to achieve carbon neutral goal

#### Horizontal recycling in tandem with customers

Nikkeikin Aluminium Core Technology Company, Ltd.

We worked together with JR Central, Nippon Sharyo, Ltd., Hitachi, Ltd. and others on horizontal recycling of aluminum from Shinkansen structures to Shinkansen structures, reducing CO<sup>2</sup> emissions by about 50 tons per Shinkansen unit.





#### Image of current horizontal recycling process for aluminum

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# Progress with 2022 medium-term plan Specific actions

Basic policies	Measures	2022 medium-term management plan
Provide products and businesses	Reinforce parts business for eco- friendly cars	Reinforce parts business for eco-friendly cars
that contribute to the creation of	Expand global markets	North America: Start of mass production of auto parts; India: Start of mass production of secondary alloys
social value	Carbon neutral (opportunity side)	Horizontal recycling and cascade recycling initiatives, creation of eco-friendly products
	Carbon neutral (risk side)	Use of existing technology and external technology, energy- conservation activities, fuel development
	Quality (restore social trust)	Construction of quality management system, creation of structure that prevents the occurrence of inappropriate actions from simply fading away
Strengthen management foundation	Safety	Zero-accident initiatives that are sustained and well-established within the organization
Toundation	Operational reforms and workstyle reforms through DX	Digitization, greater efficiency, common standards, optimization
	Happiness of employees	Safety and hygiene, work motivation, diversity and inclusion, hiring and educating human resources

Progress with 2022 medium-term plan Strengthen management foundation Thorough quality compliance

Independently and thoroughly

# Rebuild a quality assurance system Reform organizational culture

Without waiting for the findings from the Special Investigation Committee, we will independently and thoroughly review the quality assurance system and reform the organizational climate. Progress with 2022 medium-term plan Strengthen management foundation Responding to social issues by using DX

Lack of workers due to decrease in working population Promote diversity & inclusion Passing on knowledge and skills

#### Introducing and establishing DX technology

Digitization, greater efficiency, common standards, systematization, optimization

Introduction	Safety	Detection of entry into dangerous areas				
example of our		VR safety education (experience, accident recreation)				
group	Quality	Inspection process, audio input				
		Visual examination, image recognition				
	Efficienc	Stock taking operations, audio input				
	у	Automatic ordering system for raw materials				
		Visualization of product storage tank				
		Inspection manual				
	Balan	cing sustainable business growth and				
	the happiness of employees					
$\sim$ /						

25

# Basic Integration Agreement for transfer of shares of Toyo Aluminium finalized

2022年8月31日 各位 日本軽金属ホールディングス株式会社 代表者名 代表取締役社長 岡本 一郎 (コード番号 5703 東証プライム) 間合せ先 企而統括室 広報·IR相当 石川 千津 連結子会社の株式の譲渡に係る統合基本契約の締結に関するお知らせ (特定子会社の異動 当社は2022年8月31日開催の臨時取締役会において、連結子会社(100%子会社)の東洋ア ルミニウム株式会社(以下:東洋アルミ)について、当社の保有する同社の全株式を譲渡するこ しましたので、お知らせいたします。 本株式譲渡は、2023年3月31日を予定しており、本株式譲渡完了後、東洋アルミは当社の 結範囲から除外されることになります。 1. 本株式譲渡及び箔事業の経営統合 (1) 本株式譲渡(2023年3月31日(予定)) ①当社が保有する東洋アルミ株式の46%を JIC キャピタル株式会社が運用する JICPE ファンド1 号投資事業有限責任組合(以下: HCPEF1)に譲渡いたします。(注1) ②当社が保有する東洋アルミ株式の54%を東洋アルミに譲渡(東洋アルミの自己株式取得) たします。 ③以上の本株式譲渡の結果、当社の東洋アルミ株式の保有はすべて解消されることになり (2) 箔事業の経営統合 統合基本契約に基づき、2023 年4月1日(予定)を効力発生日として、

得、株式会社UACJが議決権の20%を保有するものであります。 当社といたしましては、統合新会社に出資は行いませんが、国内のアルミ箔産業における国際 競争力の強化に繋がることから、統合新会社の成立に協力してまいります。

#### Schedule:

Finalization of Basic Integration Agreement: August 31, 2022 Date for execution of share transfer: March 31, 2023 (planned)

\* The Management Integration is subject to the approval and permission, etc., of relevant domestic and overseas authorities including the Japan Fair Trade Commission.

## Significance for Group

- Focus on optimal allocation of Group's management resources
- Reinforce international competitiveness by reorganizing Japan's aluminum foil industry

Aspiring to sound and ongoing growth by building a business structure that is highly resilient to changes in the external environment



Progress with 2022 medium-term plan Financial indicators

	Fiscal 2021 Results	Fiscal 2022 Forecasts (Oct. 31)	Fiscal 2024 References*	*These figures indicate the Company's approximations at this point and are not targets that the Company aims to meet.
Operating profit	22.2 billion yen	12.5 billion yen	Over 30.0 billion yen	
Dividends per share	85 yen	85 yen	100 yen	

We plan to release our future plans, based on changes to the business structure, in March 2023.

Team NLM – Groundbreaking Innovator of Aluminum and Beyond



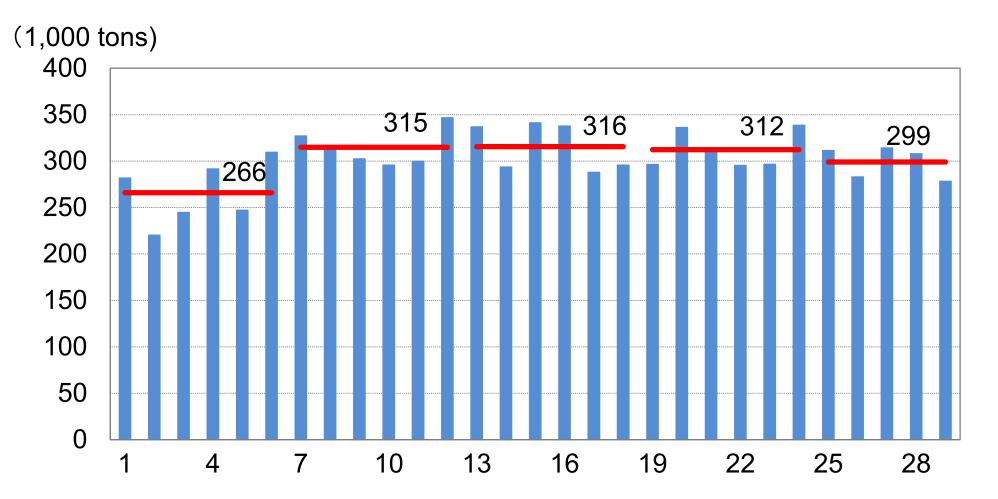
## **Supplemental materials**



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Financial results for the first half of the fiscal year ending March 31, 2023

## Trends in overall demand for aluminum products in Japan



Source: Japan Aluminum Association

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Forecast of consolidated financial results for the fiscal year ending March 31, 2023

## **Elements and sensitivity**

	Fiscal 2022 Forecasts (May 16)	Fiscal 2021 Results	Sensitivity to ordinary profit
Aluminum ingot (yen/kg)	390	378	Assuming a 10 yen/kg increase -0.5 billion yen/year
Exchange rates (JPY/USD)	115	113	Assuming 10 yen appreciation -0.5 billion yen/year
Dubai crude (USD/BBL)	85	78	Assuming a USD10/BBL increase -0.6 billion yen/year

Financial results for the first half of the fiscal year ending March 31, 2023 Ordinary profit

(Billions of yen)

	April- September 2022 Results	April- September 2021 Results	Y-o-Y change	Initial forecasts for April-Sep 2022	Compared to initial forecast
Ordinary profit	5.2	14.2	-9.0	5.0	+0.2

Breakdown of 9.0 billion yen y-o-y	decrease
Operating profit	-10.3
Foreign exchange gain or loss	+1.5
Other	-0.2

Financial results for the first half of the fiscal year ending March 31, 2023 **Profit attributable to owners of parent** 

#### (Billions of yen)

	April- September 2022 Results	April- September 2021 Results	Y-o-Y c	hange	Initial forecasts for April-Sep 2022	Compared to initial forecast
Profit attributable to owners of parent	3.8	10.8		-7.0	3.0	+0.8
Breakdown of 7.0	billion yen y-o-y	/ decrease				
Ordinary profit						
Extraordinary profit			-1.5			
Tax costs			+1.9			
Profit attributab	le to non-contro	+1.6				

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33

Financial results for the first half of fiscal year ending March 31, 2023

Financial results of key companies – YoY change

(Billions of yen)

	April-Sep	otember 202	2 results	April-September 2021 results			
	Net sales	Operating profit	Ordinary profit	Net sales	Operating profit	Ordinary profit	
Nippon Light Metal (Parent)	78.4	3.3	7.6	64.9	4.4	7.6	
Toyo Aluminium (Consolidated)	49.9	0.1	1.0	43.5	1.4	1.8	
Nikkei MC Aluminium (Consolidated)	52.9	1.3	1.5	38.0	1.7	1.8	
Nippon Fruehauf (Consolidated)	25.6	-2.2	-2.2	32.4	0.2	0.2	
Nikkeikin Aluminium Core Technology (Consolidated)	26.4	-0.7	-0.4	27.0	1.9	2.0	

Nippon Light Metal Holdings



Financial results for the first half of the fiscal year ending March 31, 2023

## Capital investment and amortization expenses – YoY change

(Billions of yen)

	Capit	al investr	ment	Depreciation			
	April- September 2022 Results	April- September 2021 Results	Difference	April- September 2022 Results	April- September 2021 Results	Difference	
Aluminum ingot and chemicals	1.4	1.5	-0.1	2.2	2.1	+0.1	
Aluminum sheet and extrusions	2.6	4.5	-1.9	2.5	3.0	-0.5	
Fabricated products and other	2.2	2.3	-0.1	2.6	2.6	$\pm 0$	
Aluminum foil, powder and paste	1.6	2.5	-0.9	2.3	2.1	+0.2	
Total	7.8	10.8	-3.0	9.6	9.8	-0.2	

**W** Nippon Light Metal Holdings

35

(Billions of yen)

	Forecasts for fiscal 2022 (Oct. 31)			Results for Fiscal 2021		
	Net sales	Operating profit	Ordinary profit	Net sales	Operating profit	Ordinary profit
Nippon Light Metal (Parent)	159.7	4.0	8.2	137.6	6.5	10.0
Toyo Aluminium (Consolidated)	100.9	1.6	2.7	92.0	1.5	2.3
Nikkei MC Aluminium (Consolidated)	106.6	2.5	2.9	84.2	3.9	4.3
Nippon Fruehauf Company (Consolidated)	53.3	-3.9	-3.9	60.4	-1.6	-1.5
Nikkeikin Aluminium Core Technology (Consolidated)	53.6	-0.4	0.1	52.8	2.6	2.7

Nippon Light Metal Holdings

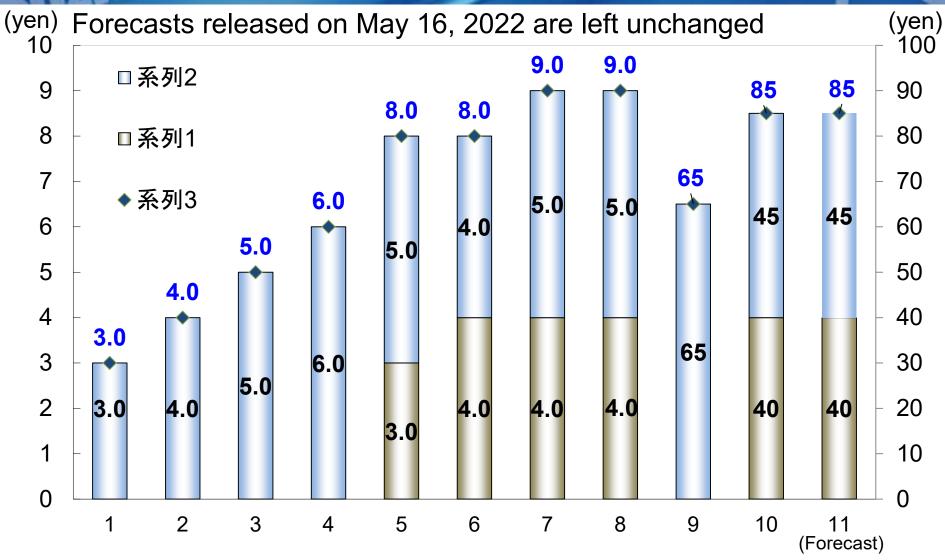
Forecast of consolidated financial results for the fiscal year ending March 31, 2023 Capital investment and amortization expenses – YoY change

(Billions of yen)

	Capit	al investi	ment	Depreciation			
	Forecasts for fiscal 2022 (Oct. 31)	Results for Fiscal 2021	Difference	Forecasts for fiscal 2022 (Oct. 31)	Results for Fiscal 2021	Difference	
Aluminum ingot and chemicals	6.1	5.3	+0.8	4.8	4.4	+0.4	
Aluminum sheet and extrusions	4.4	8.3	-3.9	5.1	5.8	-0.7	
Fabricated products and other	4.9	5.5	-0.6	5.2	5.2	$\pm 0$	
Aluminum foil, powder and paste	4.1	4.1	±0	4.8	4.7	+0.1	
Total	19.5	23.2	-3.7	19.9	20.1	-0.2	

**W** Nippon Light Metal Holdings

## **Dividends per share**



The Company carried out a share consolidation at a ratio of 1 share for every 10 shares of common stock on October 1, 2020.

**W** Nippon Light Metal Holdings

Notes on this document

- 1. This document is intended to provide information on the financial results for the fiscal year ending March 31, 2023, and future management strategies, and not to solicit the purchase or sale of the marketable securities issued by the Company.
- 2. The forward-looking statements, including future trends and earnings estimates, are not historical facts and involve risks and uncertainties, and therefore do not guarantee future performance. Actual financial results may differ materially from the estimates due to various factors, including unpredictable changes in economic conditions. Significant factors that may affect actual financial results include but are not limited to the economic climate surrounding the Group, social trends, and changes in the Group's relative competitiveness in line with the demand trends for the products and services provided by the Group.
- 3. The matters described in this document reflect the views of the Company at the time of its preparation and are subject to change without prior notice.
- 4. The Company shall assume no responsibility for any damage resulting from the use of this document.

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